Dell and SUSE: Delivering Mission-Critical Linux and Open Source Solutions and Services

With seamless compatibility across Dell enterprise platforms, including storage, servers, systems management, networking and services, our joint solutions deliver:

- **Reliability and Performance** — Get the performance, reliability, scalability and usability of UNIX with lower total cost of ownership.
- **Mission-Critical Reliability** — Deploy a modern, efficient and secure foundation for data center computing. SUSE Linux Enterprise Server is architected for mission-critical use and minimal downtime.
- **Scalability and Performance** — Explore robust open source solutions for high availability validated by Dell and SUSE engineering teams.
- **Application Support** — Implement a wide range of applications on demand with maximum performance and compatibility assurance. SUSE Linux has very broad Independent Software Vendor (ISV) support with over 9,200 certified applications.

Deploy interoperable platforms for mission-critical computing and deliver IT services efficiently across your physical, virtual and cloud environments with Linux® solutions from Dell and SUSE. Dell and SUSE have closely collaborated for almost a decade to build Linux-based solutions for complex enterprise IT challenges.

Dell and SUSE are closely aligned in our focus on enterprise computing, integrated solutions, cloud computing and interoperability for mission critical and high volume workloads. SUSE Linux Enterprise Server is a key component of many Dell software and appliance-based solutions.

Improve reliability, performance and security with enterprise Linux solutions from Dell and SUSE. Our joint solutions include:

Enterprise Computing
Enterprise Linux servers combining Dell PowerEdge servers and SUSE Linux Enterprise Servers deliver pre-integrated, high availability (HA) clustering solutions and services for mission-critical workloads that require extremely high uptime. Features include automated failover, a clustered file system, clustered logical volume management and data replication. Dell and SUSE have also collaborated with VMware, Microsoft, the Xen community and the KVM community to build optimized, integrated and powerful virtualization solutions.
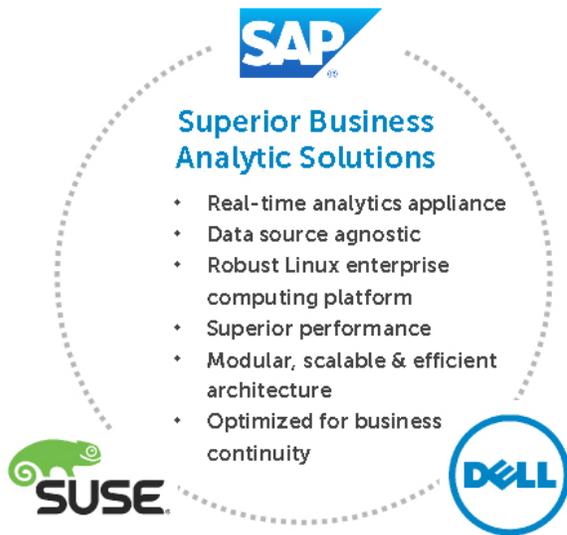
OEM Integrated Solutions
Integrated systems solutions, such as server appliances, allow for a flexible, commercially-supported solution with robust, easy-to-use tools for efficient customization and provisioning. Reduce development costs, increase reliability and security and shorten time to market with integrated systems solutions from SUSE and Dell OEM Solutions.

Cloud Computing
Building on the momentum of the OpenStack project, Dell and SUSE are expanding their partnership to deliver the hardware, software and services enterprises need to deploy a fully supported OpenStack private cloud. This offering is built on SUSE Cloud, the first enterprise-class, OpenStack-based private cloud solution. Integrated with Dell Crowbar, SUSE Cloud is designed to help enterprises deploy an Infrastructure-as-a-Service private cloud quickly, easily, and cost-effectively.

Interoperability
Customers run mixed IT environments and look to vendors to provide technical interoperability for their enterprise strategy. Dell and SUSE work with the best of breed technologies to bridge open source and proprietary solutions to work seamlessly together. For example, joint interoperability solutions from SUSE and Microsoft help you optimize your mixed Windows and Linux environment.

Superior Business Analytic Solutions

- Real-time analytics appliance
- Data source agnostic
- Robust Linux enterprise computing platform
- Superior performance
- Modular, scalable & efficient architecture
- Optimized for business continuity

SAP HANA

SAP HANA is a modern, real-time data platform leveraging the power of an inmemory database. SUSE Linux Enterprise is the only operating system optimized for all SAP software solutions and is the number-one Linux platform for SAP applications. SUSE has a long-standing and close partnership with SAP and innovates and collaborates with Dell and SAP on advancing the capabilities of SAP HANA at SAP's Linux Lab. Dell's hardware, software and services offering for SAP HANA is the result of collaboration and joint innovations from all three partners, aimed at addressing the analytic and database needs of customers.

Technical Support Services

Dell provides one-stop technical support services for SUSE Linux Enterprise Server and for Dell PowerEdge servers. Additionally, our expert migration services help you transition to an open, standards-based SUSE Linux Enterprise Server platform across all generations of PowerEdge servers.

About SUSE

Established in 1992, SUSE is the original provider of the enterprise Linux distribution and the most interoperable platform for mission-critical computing. SUSE is a pioneer in open source software, providing reliable, interoperable Linux and cloud infrastructure solutions that give enterprises greater control and flexibility.

More than 20 years of engineering excellence, exceptional service and an unrivaled partner ecosystem power the products and support that help SUSE customers manage complexity, reduce cost and confidently deliver mission-critical services. The lasting relationships SUSE builds allow them to adapt and deliver the smarter innovation customers need to succeed—today and tomorrow.

The Dell Technology Partner Program

SUSE is a Dell Technology Partner and is certified by Dell to run on the Dell platforms specified in the technical architecture section.

The Dell Technology Partner program is a multi-tier program that includes ISVs, IHVs and Solution Providers. This global program helps partners build innovative and competitive business solutions using Dell platforms. Program resources keep customer costs low and help to sustain competitiveness.

The program has a structured and streamlined process that combines technology and business strategies with Dell Solution Center expertise to onboard and test partner products on Dell platforms. This testing process helps ensure that products have met the technical requirements to perform well on Dell platforms.